

## Who is Motivational Speaking and Training Solutions (MSTS)?

MSTS is an international speakers bureau who works with event planners and organizational leaders to create environments for effective professional development.

### VISION: Creating Environments

We create environments for effective professional development through:

- Professional Speaking
- Strategic Sales Training
- Executive Coaching and
- Synchronized Ministry Development

### MISSION: Developing people

We help organizations by serving as their catalyst for transformation.

### VALUES: Serving people

We value people by serving with integrity, excellence, and developing customized speaking solutions.

*"MSTS has been a major catalyst for our management team. They bring real-life experience and techniques to the table that can be applied immediately for the improvement of the organization."*

Hansel Luis, President,  
MICRO PRODUCT DISTRIBUTORS

*"MSTS will bring proven fundamentals, best practices and creativity to enhance your organization."*

Juan Delatorre, Director of Regional Franchise Development and Latin American Marketing  
NORWALK FURNITURE

*"Marcel is very knowledgeable with the consultative sales process and has shown he can effectively help others improve their consultative selling skills. He is also highly inspirational and a great motivator."*

Rudi Easterling, Director of Sales,  
UPS SOUTH FLORIDA DISTRICT

### Contact Information

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 **Motivational Speaking  
Training Solutions, Inc.**

INSPIRING

EQUIPPING

TRANSFORMING

## An Opportunity to Develop People...

In early 2008, key executive leaders from multiple industries approached Marcel Sanchez to help them develop customized speaking and training solutions for their leadership teams. There was a growing need to systematically develop leaders through customized bilingual training solutions.

With a global vision to create environments for effective professional development, Marcel founded MSTS to better serve event planners and key executive leaders by connecting them with professional speakers and trainers to inspire, equip, and transform their people.

## What can I expect from working with MSTS?

Our values speak directly to this...

**INTEGRITY:** Our service to you is built on honesty, trust, and collaboration.

**EXCELLENCE:** Our speakers will deliver their performance with the highest quality of professional standards.

**CUSTOMIZED SOLUTIONS:** We promise to deliver customized speaking solutions.

## How has MSTS helped Event Planners and Organizations?

MSTS has partnered with event planners and organizational leaders to find the right speaker to serve as their:

Keynote Speaker  
Conference Speaker  
Seminar Instructor  
Master of Ceremonies  
Workshop Facilitator

Motivational Trainer  
Sales Trainer  
Graduation Speaker  
Executive Coach  
Ministry Speaker

## Who hires MSTS?

Event Planners  
Senior Executives  
Educational Leaders  
Ministry Leaders

Business Owners  
Training Managers  
HR Managers  
Non-Profit Agencies



*"Marcel has the unique ability to both engage a group and talk to the individual in the audience. As a participant, I believe this combination of training leads to a greater degree of learning as you are being spoken to in a highly relevant manner."*

Daniel Collart, Associate Vice President  
TRACFONE WIRELESS INC.



## We Speak Your Language...

Our speakers have the ability to create life-transforming environments in English, Spanish, and Portuguese.

## How can MSTS transform my event into a successful meeting?

First we listen and ask questions to make sure we understand your needs. Second, we work hard to find the right speaker for your event to create an environment for life-transformation.

## 911 EMERGENCY SPEAKING SOLUTIONS

Do you have a motivational emergency? Did your event speaker unexpectedly cancel your agreement at the last minute? Don't panic!

MSTS is dedicated to delivering the right speaker, even under severe time constraints. We love helping event planners and organizations fill urgent motivational emergencies.

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